

JOB TITLE: Operations Manager – AESSEAL Deutschland GmbH		
Department: AESSEAL Deutschland GmbH	Company: AESSEAL Deutschland GmbH	Job Ref No:
Reporting to:	Location: Kronau, Germany	
Job Holder's Name:	Signed:	Date:
Manager's Name:	Signed:	Date:

1. Job Purpose

AESSEAL® are presently seeking an experienced Operations Manager to join the team at AESSEAL Deutschland GmbH, Kronau. The Operations Manager will be responsible for overseeing all aspects of our operational activities, ensuring efficiency, quality and compliance with the global group company standards and processes. The successful individual will possess strong leadership skills, exceptional organisational abilities, and a proven track record of driving operation excellence. The individual should have experience within a similar role, and ideally will have experience with SAP, or a similar ERP system.

This role is ideal for an ambitious individual who is seeking to advance their career and has a strong passion for both people management and processes.

This position is permanent and based onsite at the Kronau office five days a week.

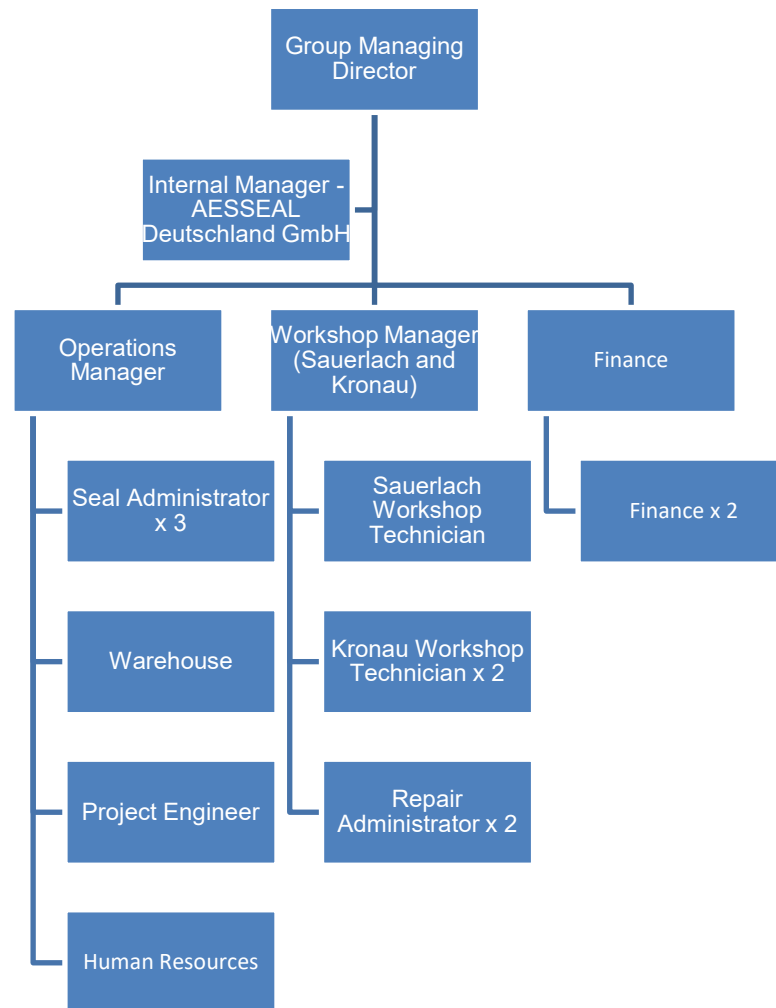
2. Job Dimensions:

About AESSEAL Deutschland GmbH:

AESSEAL Deutschland GmbH is a leading provider of industrial sealing solutions, serving various industries. With a commitment to innovation, quality, and customer satisfaction, AESSEAL Deutschland GmbH strives to deliver superior products and services to customers worldwide. The Group generates over €300 million (£260 million) in revenue. The company's products not only benefit its customers by reducing their environmental impact, but also contribute to mitigating climate change.

AESSEAL® is highly regarded for its outstanding business reputation and commitment to fulfilling its social responsibilities. The company has also made significant investments in its facilities and machinery. Working for AESSEAL® is a unique and rewarding experience.

3. Organisation Chart:



4. Principal Accountabilities

Tasks include but are not limited to:

- Manage a small team onsite in Kronau.
- Develop and implement operational strategies to optimise efficiency and effectiveness.
- Oversee day to day operations, including sales administration, procurement and warehousing. You will also work alongside the Workshop Manager.
- Manage and allocate resources, including personnel, equipment and materials to meet business targets and customer demands.
- Monitor key performance indications to assess operational performance and identify areas for improvement. You will be responsible for maintaining and managing the Quality Management System to ISO 9001.
- Lead continuous improvement activities to streamline processes, reduce costs, enhance productivity and improve customer service.
- Ensure compliance with health, safety and environmental regulations. You will be responsible for promoting a culture of safety.
- Collaborate with cross functional teams, including sales, engineering, technical and finance to support business objectives and customer requirements.
- Develop and maintain relationships with key suppliers, and ensure timely delivery of materials and services.

- Provide leadership, guidance and support to operational staff, fostering a culture of teamwork, accountability and continuous improvement.
- Prepare regular reports for senior management, highlighting operational performance, challenges and opportunities.

N.B this list is not exhaustive, the job holder is required to carry out reasonable tasks within his/her level of skill and ability.

5. Skills, Knowledge and Experience

- Ability to work in a demanding and busy working environment.
- IT literate and competent in all MS Office Packages.
- Previous experience of using ERP systems, ideally SAP.
- Talent for establishing and maintaining working relationships.
- Fluent in English.
- Strong ability to manage people, and lead people to success.
- Strong aspiration to deliver outstanding customer service to other AESSEAL branches and the end user.
- Enthusiastic about contributing to the ongoing advancement and continuous improvement of the business.
- Aptitude for promoting and adhering to Health, Safety and Environmental policies.
- Capacity to support, embrace and manage changes effectively.
- Contributing to a positive and pleasant work environment.
- Effective and self-assured communication skills.
- Motivated and adept at organisation.
- Ability to perform effectively under pressure.

6. Benefits

- Competitive salary
- Opportunities for development
- Dynamic and collaborative work environment

Applications should be sent to ava.jones@aes seal.co.uk.