

Exceptional service saves thousands in lost revenue

AESSEAL® were contacted by a power plant in the UK who were experiencing a major issue with their supply of mechanical seals.

The plant had purchased two brand new mechanical seals from a competitor of AESSEAL® and had discovered that the seals were not correctly machined. The customer contacted the original supplier but they were unable to help, so in desperate need of the seals quickly the customer asked AESSEAL® for help.

AESSEAL® agreed to assist the customer and within 3 hours had the seals inspected at the AESSEAL International Repair Center. The Repair Center quickly corrected the fault with the seal components, reassembled the seal and pressure tested it, returning the seal to site within 30 hours of the initial call. The fast response from AESSEAL® saved the customer hundreds of thousands of pounds in lost generating revenue.



'Seals inspected within 3 hours'

Industry: Power

Product: The Repair Centre

Application: Seal Supply

Savings: £300,000

Reference N.O: CS0084

