

Major savings for SA company

A South African coal mining company is making significant savings following a decision to send its CDPH™ heavy duty slurry seals directly to AESSEAL® for reconditioning.

The company had previously sent the seals to its pump supplier but had become concerned at the high prices being charged.

Sending the seals directly to AESSEAL® has resulted in savings of 35% to 40% per pump, or more than 500,000 South African rand (US\$27,000) per year. This means that since implementing its decision in 2016, the company has saved a total of around 3.5 million South African rand (US\$135,000).

The success of the arrangement has led to repeat reconditioning contracts, and to training courses in which the company's personnel are instructed by AESSEAL® engineers in seal installation and maintenance. These close ties have in turn opened doors to further cooperation between the two organizations.



'Savings of 35% to 40% per pump'

Industry: Mining

Product: CDPH™

Application: Thickner Pump mechanical seal

Savings: R3.5 Million (\$135,000) (and counting)

Reference N.O: TD3107295

