



Fast response the key in Polish contract

Speed of delivery and a competitive price were key factors for a Polish petrochemical company when it decided to choose AESSEAL® as its preferred supplier.

The company had been using a competitor's seal, but the high cost of the seal and the lengthy delivery time prompted the search for an alternative.

AESSEAL® successfully delivered its CAPI™ Type A seal within 12 weeks from the time of order, outperforming the quoted delivery time by competitors by 4 weeks. This dual mechanical seal has proven to be robust and reliable, and is probably the most compact dual API cartridge seal on the market employing API 682 technology. It was installed in February 2023, and is still working perfectly after more than one and a half years, increasing the MTBF from 12 to 21 months and counting. The quality of the product is enabling the company to save an estimated £2,000 (>\$2,500) a year.



'Fast Delivery and increased MTBF'

Industry:	Chemical
Product:	CAPI™ Type A
Application:	Pump KSB RPH 40-280
MTBF Increase:	75% (and counting)
Savings:	>\$2,500 per year
Reference N.O:	TD3109588

