



ENVIRONMENTAL TECHNOLOGY

Rapid response saves the day for UK company

The rapid repair of a faulty seal by AESSEAL engineers has saved a UK pharmaceuticals company almost £2 million in lost production.

The seal, which had been supplied by a competitor, was seriously degraded and in urgent need of refurbishment. Sourcing and installing a replacement was expected to take at least three days, which meant that the company was facing significant downtime and loss of production. The mixer containing the faulty seal produced eight batches of product a day with a value of £80,000 per batch. A three day delay would have resulted in losses to the company of almost £2 million (more than \$2.4 million).

However, the speed of response by AESSEAL® engineers meant that any significant interruption and loss of production was avoided. They were able to repair the damaged seal in just four hours, minimizing downtime and saving the company a great deal of money in the process.

A spokesman for the company praised what he called the exceptional service. He said that they were highly impressed with the speed and efficiency with which AESSEAL® had reacted, and that he would not have believed that the repair could have been carried out so quickly and with so little disruption.

“I couldn’t believe it, you did a great job of that seal. I couldn’t believe you turned the seal around in 4 hours. Thank you very much”

Maintenance manager

‘Seal repaired in 4 hours saves over \$2.4 Million’

Industry: Chemical
Product: Repair
Application: Mixer
Savings: >£1.9M / >\$2.4M
Reference N.O: TD3118703



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